



**IMAGIN Inc.**  
**2277 Science Parkway, 4A**  
**Okemos, MI 48864**  
**517-338-3035 x 709**  
**866-298-2115**  
**www.imagin.org**

#### 2013/2014 Board of Directors:

Scott Ambs: President (2015)	Andrew Brenner (2014)	Shane Pavlak (2015)
Bill Rowe: Vice President (2014)	Chad Collins (2013)	Peter Schneider (2014)
Aaron Boos: Treasurer (2014)	Dharmesh Jain (2015)	Lori Schultz (2015)
Thomas Van Bruggen: Secretary (2015)	Sarah Merz (2014)	Scott Swan (2014)
Robbie Beller (2015)	Dianne O'Connell (2014)	Michael Woods (2015)

**Minutes of the IMAGIN Inc. Board of Directors Meeting**  
**Friday, September 13, 2013**  
**Location: Teleconference**

**1. Call to Order - Board Member Roll Call**

**1.1. President Scott Ambs called the meeting to order at 9:05 AM**

**1.2. Roll Call**

President Scott Ambs: Teleconference  
Vice President Bill Rowe: Teleconference  
Treasurer Aaron Boos: Teleconference  
Secretary Thomas Van Bruggen: Teleconference  
Robbie Beller: Absent  
Andrew Brenner: Teleconference  
Chad Collins: Teleconference  
Dharmesh Jain: Absent  
Sarah Merz: Teleconference  
Diane O'Connell: Teleconference  
Shane Pavlak: Teleconference  
Peter Schneider: Teleconference  
Lori Schultz: Teleconference  
Scott Swan: Teleconference  
Michael Woods: Teleconference

Quorum Obtained

**1.3. Others In Attendance**

Maryellen Jansen – Riehl Solutions

**2. Approval of Agenda**

**Moved by Thomas Van Bruggen and supported by Bill Rowe to approve the agenda as presented.**

**Motion Carried**

**3. Review and Approval of Board Meeting Minutes**

**Moved by Lori Schultz and supported by Shane Pavlak to approve the minutes of the July 19, 2013 Board Meeting**

**Motion Carried**

#### 4. Treasurers Report

Aaron Boos presented the Treasurer Report as follows:

Checking account balance for September 13, 2013 is \$7,177

A decrease of \$4,894 from the last revenue report July 19th.

Notable Checking withdraws include:

Management fees:	July 22nd 2013	\$2,500
	August 21st. 2013	\$2,500
	Total:	\$5,000

There have been no changes in the savings account since the last report in July.

Balance: \$2,229.

The combined total from checking and savings is: \$9,406

**Moved by Thomas Van Bruggen and supported by Michael Woods to approve the Treasurer's report as presented.**

#### Motion Carried

The Balance Sheet report is attached to these minutes as Addendum 1: Balance Sheet

The Profit and Loss report is attached to these minutes as Addendum 2: Profit & Loss

The Budget Analysis report is attached to these minutes as Addendum 3: Account Transactions

The Year to Year Comparison report is attached to these minutes as Addendum 4: Year to Year Comparison

#### 5. Old Business

Scott Ambs reviewed the Action Item List

#### 6. Team Reports

##### 6.1. Executive Team

Scott Ambs reported that the team met to discuss various items since the meeting in July. The team discussed the obtaining of all teams smart goals, and because those goals were not received, we had canceled the August meeting. The team has also been discussing the budget. The team has also been discussing re-establishing the Nominating and Governance team so that it is a separate team from the Executive Team.

**Moved by Bill Rowe and supported by Pete Schneider to establish a Nominating and Governance Team.**

#### Motion Carried

Lori Schultz will be the team lead and Bill Rowe will also serve on the team.

## 6.2. Conference Team

Andrew Brenner reported that the team has had an initial meeting and reviewed last year's goals. The team discussed new goals for this year but many goals will be similar to last year's goals. Discussions of having a two (2) day conference with social activities. The hope is to have some social activity on Sunday late afternoon/evening. The team will be meeting next week to discuss conference theme, potential keynotes, workshops, etc.

### The 2013/2014 Conference Team SMART Goals are:

Specific	Measureable	Attainable	Relevant	Time Bound
<b>Hold a two day conference with a social activity on Sunday afternoon</b>	By holding a conference with social activity on Sunday	No limits to achieving activity	Fundamental to the functioning of the organization	Will occur on April 27 – 29th 2014
<b>Increase attendance over the 2013 conference by 20%</b>	Number of paid registrations in 2013 was 96, number required to exceed 115	Will require a good program and marketing of program	Goal to grow organization	Marketing will start September and continue to the conference
<b>Increase profit generated by conference over 2013 conference by \$5,000</b>	Profit from 2013 was \$19,800. Profit required for 2014 conference should exceed \$24,800	Will develop budget that will aim to exceed this, if this is not attainable based on budget numbers then goal will be revised	Need this profit for the organization to function into next year	Numbers will be known at the end of the conference
<b>Get a satisfaction rating =&gt; 4 for the conference out of a 5 scale</b>	We will conduct a survey monkey survey during and for one week after the conference. One of the questions will be provide your overall satisfaction with the conference this will be rank from 1 to 5.	Should be attainable with a good program if things run to plan.	Member satisfaction with the conference is probably the best reason they will remain members and come back.	Assessment will occur two weeks after end of conference.
<b>Bring in a sector that does not usually attend the conference</b>	Include a track on public health, natural resources, GIS management or some other subject	Need to identify what will be the key track to bring in and the market for that track	Expands IMAGIN's scope	Will know by the conference.

### 6.3. Education Team

Chad Collins reported that the team held a Pictometry oblique webinar. The event seemed to be successful. The remote viewing nodes seemed to have low attendance but individual viewing was very good. Grand Traverse County and the State of Michigan had personal node locations.

Open discussion about node locations and general webinars was heard.

Chad requested ideas for education items above and beyond webinars.

Possible ideas: 3D, Intro to GIS,

#### The 2013/2014 Education Team SMART Goals are:

Specific	Measureable	Attainable	Relevant	Time Bound
<b>Provide education/training opportunities to IMAGIN members via online web meetings and podcast links available on the IMAGIN web site.</b>	By providing three (3), 1-2 hour web education/training sessions annually. Provide members options to view the web cast on their computing device or the opportunity to view the web cast in a group setting at one (1) of up to three (3) satellite locations.	Achievable goal but may be limited by resources (hardware, software, incurred costs) and volunteer efforts. Will require planning and recruitment for presenters and satellite locations with the appropriate technology.	Could be a critical offering adding value to IMAGIN memberships.	First session on Oblique Imagery in cooperation with Pictometry is scheduled for September 5, 2013.
<b>Provide education/training sessions via online web meetings.</b>	By utilizing a web cast software such as GoToMeeting or WebEx.	Proven technology using a paid subscription which is/may be limited to the number of live web casts viewers at the same time.	Should work well if a paid subscription is available allowing enough web cast viewers to join in, this has worked well in the past. Historically supplied by presenter not IMAGIN organization.	At time of scheduled sessions.
<b>Provide education/training sessions (pre-recorded) via podcasts available on the IMAGIN web site.</b>	By utilizing web cast software such as GoToMeeting or WebEx which allows recording of audio/video at time of presentations.	This technology is available with web cast software such as GoToMeeting and WebEx but may require a paid subscription to do so.	If this technology is available, it can be tested to see if it is an efficient means of providing pre-recorded web casts of the education/training sessions.	At time of scheduled sessions.
<b>Provide member's options to view the web cast in a group setting at one (1) of up to four (4) satellite</b>	By recruiting geographically ideal volunteer locations with the appropriate technology to view	Has been done twice with positive results. Just have to get these satellite locations to agree to hold	These satellite locations are not critical to the success of the sessions if we were granted	At time of scheduled sessions.

<b>locations.</b>	(including audio) the presentations.	these satellite sessions again.	unlimited session access via web cast software (unlimited viewers of the live web cast).	
<b>Provide education/training sessions via podcasts available on the IMAGIN web site.</b>	Gather a group of pre-recorded videos/pod casts via online resources which are relevant to IMAGIN members and create a library of these on our web site.	Attainable and easier than organizing live webcasts and broadcast locations. There may be more topics available for us via the web.	We may be able to exceed the goal of 3 sessions this way or even provide these in addition to IMAGIN sessions.	Anytime.
<b>Outreach/Press Release</b>	Make IMAGIN members and others interested aware of educational opportunities (non-IMAGIN included)	Resources for outreach: email blast, social media (LinkedIn, Facebook, YouTube, etc.).	Need to keep opportunities up-front via resources, etc.	Prior to opportunities.
<b>Provide training opportunities to membership at the annual conference.</b>	Work with Conference Team and see if there are opportunities to provide education sessions.	Yes, esp. if there are empty slots available.	Coordinate topic and presenter to fill the spot(s).	Preferred 2 months prior to conference.

#### 6.4. Student Paper and Poster Competition Team

Pete Schneider reported that the team has had 3 meetings so far. The team is meeting every other week.

Thursday, January 30<sup>th</sup>, 2014 is the date for the event.

Goal to increase the professional attendance. The competition will be following a SEMCOG meeting. Flier is being worked on now and will be out in the next couple of weeks. A scoring rubric is being developed for the judging. Contacting the Colleges and Universities will be starting soon. Purse allocation is being changed this year and will be established.

#### The 2013/2014 SPPC Team SMART Goals are:

Specific	Measureable	Attainable	Relevant	Time Bound
<b>Double student participation</b>	At least 10 participants for each competition	Continue advertising to academia; advertise earlier and more often	Getting the word out earlier than last year should increase participation	Submission deadline
<b>Increase professional attendance</b>	More attendance than previous year	Better communication and advertising, correlates with SEMCOG goal	More professional eyes bring networking opportunities and better audience for students	Competition date
<b>Piggyback competition with a SEMCOG meeting</b>	Hold competition as part of SEMCOG quarterly meeting	Interest is there on both sides	Would increase professional attendance and give greater audience for student participants	Fall SEMCOG meeting
<b>Expand contact list</b>	Look for contacts outside of geography (i.e. NRM, geology, civil engineering)	Inquire w/ known contacts about other GIS related uses at their institution	Increases scholarship and recognition opportunities to more than just GIS community	Competition date

### 6.5. Professional Recognition Team

Diane O'Connell reported that the team has met and planned the smart goals. The team did not have smart goals from last year. Diane requested nominations for any award starting now.

#### The 2013/2014 Professional Recognition Team SMART Goals are:

Specific	Measureable	Attainable	Relevant	Time Bound
<b>Present awards at 2014 Conference:</b> <b>1. Jim Living Geospatial Achievement</b> <b>2. GIS for Everyone</b> <b>3. GIS Innovation Award</b>	Receive at least 2 nominations for each award	Applications for the nominations are on website	The awards honor GIS professionals in Michigan.	Begin publicity to solicit nominations October, 2014
		Applications appear on the IMAGIN email		Deadline to receive nominations March, 2014
		Post on the State of Michigan website		
		Request nominations from board members every month		
<b>Organize Awards Luncheon at the Presentation-coordinate with conference team</b>	Awards presentation at the annual conference	Team members prepare the Awards presentation before the conference	Recognition of GIS professionals at the conference	April, 2014
<b>Recognize vendors with 10+years plaque or certificate</b>	Vendors receive plaques/ certificates at the annual conference	Team members prepare list of vendors with over 10 years and 15 years of participation in the IMAGIN conference Coordinate with the conference and the communication teams	Recognize the vendors who have consistently participated in the IMAGIN conference	March, 2014
<b>SPPC undergraduate and graduate contest</b>	Announce the winners of the graduate and undergraduate competition at the Awards Presentation	Coordinate with SPPC  Coordinate with the Conference Team to develop a track for the SPPC graduate	Publicize the winners of the SPPC to the IMAGIN community	April, 2014

	Include the graduate papers in a time slot at the annual conference	presentations		
<b>Volunteer of the Year</b>	Present the IMAGIN Volunteer of the Year award at the annual conference	Coordinate with the IMAGIN Board	Recognize IMAGIN members that donate time to the organization	March, 2014
<b>Map Gallery</b>	Map Gallery is present at the annual conference	Team members will organize the map gallery	The Map Gallery is a showcase for maps from engineering firms, governmental units, and students	April, 2014
<b>Jim Living Scholarship</b>	Award the Jim Living Scholarship at the Awards Luncheon	Coordinate with SPPC	Scholarship provides monetary support for students	Receive applications – March 2014 Final Decision – April, 2014
<b>Silent Auction</b>	A variety of items are at the annual conference Silent Auction	Coordinate with IMAGIN Board to obtain items Coordinate with the Conference Team Request items in IMAGIN email	Proceeds from the Silent Auction are applied to the Awards and Scholarship Fund	April, 2014
<b>Map Gallery Awards</b>	Awards (\$50 gift certificates that can be used for IMAGIN membership or conference fees) are presented for each of the 4 categories	Request that the Executive Committee fund the gift certificates	Recognition of map gallery winners	April, 2014



## 6.6. Communication Team

Sarah Merz reported that the team has been meeting. Some of the goals are already being accomplished. The team has developed a draft membership flier that is being reviewed by the membership committee. We are hoping the flier will be available by membership renewal time. The team has established a LinkedIn and Facebook accounts and is starting to establish those pages. The team would like to have board member participating on the social media pages.

### The 2013/2014 Communication Team SMART Goals are:

Specific	Measureable	Attainable	Relevant	Time Bound
<b>Reestablish the printed IMAGINews</b>	Publish a quarterly newsletter and mail out to members	The Team will collect and gather content for the newsletter and plug into the chosen newsletter template to create a publishable PDF file every quarter.	Membership & Board have shown interest in having a newsletter again which will provide an added benefit to being a member.	First issue Draft done by Dec. 20, 2013 First mailing done the week of Jan. 6, 2014 Quarterly issues to follow ( <i>Spring issue follows in April and will highlight upcoming conference</i> )
<b>Create new marketing/ membership materials</b>	Printed flyers are ready to be distributed via mail/email	As a team create new flyers in collaboration with Membership Team	New marketing material will help promote who/what IMAGIN is and show the benefits of membership.	Draft done by Aug. 31, 2013 Final PDF ready by Oct. 1, 2013 Printed Flyers by mid-Oct.
<b>IMAGIN Website Updates and Feature Expansion</b>	Update the website with specific content changes within 7 days of request. Enhance website with new features and Database Integration	The Team, with Thomas Van Bruggen as lead, will implement all content updates within 7 days of request. Database integration to be led by Thomas Van Bruggen and Michael Henderson.	Continual updates to the website are needed to keep members and public informed of the activities of IMAGIN. The IMAGIN Database integration is critical for record retention and for tracking membership	Updates of content will be uploaded no later than seven (7) days from the initial request date. Database integration will be completed by November 1, 2013 for member invoicing.
<b>IMAGIN Membership and Records Database Creation and Deployment</b>	Create and deploy a new IMAGIN membership database for single source recordkeeping for the IMAGIN organization. This	The team, with Thomas Van Bruggen as Lead and Michael Henderson as Technical support, will create a comprehensive	IMAGIN does not have a complete record sources for current and past membership. This database will establish the platform upon	September 20, 2013: Database structure model completion October 4, 2013 Commence data loading and report creation

	database will be a single source recordkeeping point and will be integrated with the IMAGIN website.	IMAGIN membership records database and integrate this database into the website and into the management structure of IMAGIN	which we can track the memberships and event registrations as well as other membership information.	October 18, 2103: Database integration with IMAGIN membership website October to December 2013: Continue development enhancements and bug fixes. January to May 2014: Development of additional enhancements.
<b>Develop and utilize two (2) social media channels to enhance communication to IMAGIN Members and interested parties.</b>	Establish accounts and appropriate administrators for Facebook and LinkedIn and develop an IMAGIN presence in the social media environment.	The team will establish accounts and set up a team of people to post updates to Facebook and LinkedIn to ensure these sites remain active. Team members commit to contribute to discussion by posting a link or article at least every other week.	IMAGIN needs to leverage the social media outlets to enhance communication channels.	Accounts will be established on or before October 1, 2013 and will commence regular activity at that time.

### 6.7. Collaboration Team

Scott Ambs reported that the team has not yet met. There have been team emails and Scott has drafted up the team goals.

#### The 2013/2014 Collaboration Team SMART Goals are:

Specific	Measureable	Attainable	Relevant	Time Bound
<b>Inventory relevant regional GIS organizations with contact information</b>	Identify at least three relevant organizations.	Review the vision and mission of the identified organization in assessing the potential for collaboration with the IMAGIN.	Preparatory work in establishing a working relationship.	Complete by October 31, 2013
<b>Establish a contact with the identified organizations</b>	Contact via email or phone. Invite the officers of the identified organizations to the 2014 Annual Conference.	Prepare to share the IMAGIN's vision and mission for collaboration with the regional GIS organizations.	To establish compatibility between IMAGIN and the identified organizations.	January, 2014
The Collaboration Team meets at least once with each of the identified organizations (Teleconference or in-person)	Identify and discuss potential for collaboration <i>(different areas where we can collaborate such as education, conference, dual membership discount, dual sponsorship discount, etc.)</i>	The team lists and evaluates the potential areas for collaboration to discuss with the identified organizations.	To ensure that the prospects are pragmatic and appropriately align with the mission of the IMAGIN and the participating organizations.	TBD
<b>Develop at least two collaboration objectives with mutual agreement</b>	Present the objectives to the full IMAGIN Board for their feedback and approval.	The team puts together an executive summary of a prospective implementation plan. <i>(Considering that this could be political and/or personality issue too; it may be difficult to attain. However, we do want to explore any possibility.)</i>	To ensure that the objectives and their chances of success have been very well communicated with the IMAGIN Board.	TBD

## 6.8. Membership Team

Scott Ambbs reported that the team has met to discuss the SMART Goals.

### The 2013/2014 Membership Team SMART Goals are:

Specific	Measureable	Attainable	Relevant	Time Bound
<b>Inventory current and past members</b>	Information in database is updated	Review & research contact info for current & past members	Preparatory work to accomplish other objectives	Complete by October 31, 2013
<b>Develop potential membership areas working w/Collaboration Team</b>	Three organizations to focus on are identified	Organizations will have similar interests to maximize opportunities	To identify potential members with compatibility	Complete by October 31, 2013
<b>Define current benefits of membership and develop additional benefits with an objective to diversifying membership</b>	Current benefits to membership is documented & proposed additional benefits are identified	Benefits that meet the needs of the members	To ensure IMAGIN as an Organization is meeting the needs of its members	Complete by January, 2014
<b>Review existing membership costs and review for possible changes</b>	Total cost of membership to IMAGIN is documented & alternative cost model is developed	An affordable price structure for IMAGIN members	To ensure IMAGIN is providing an appropriate cost relative to the benefits	Complete by January, 2014
<b>Develop new membership marketing materials w/Communication Team</b>	New materials will be created	Informative Digital and electronic materials are published	Material is needed to allow IMAGIN to properly market itself	Complete by March, 2014

**7. 2014 Budget**

Scott Ambs and Aaron Boos facilitated initial discussion on the 2013/2014 budget.

The board members involved in the financials will formulate a new budget worksheet for review.

**8. Closing Roundtable**

None

**9. Next Meeting Date**

October 18, 2013

9:30 AM

FACE TO FACE MEETING

Mt. Pleasant, MI

**10. Adjournment**

**Moved by Thomas Van Bruggen and supported by Bill Rowe to adjourn the September 13, 2013 IMAGIN Board Meeting at 11:20 am.**

**Motion Carried**

Minutes respectfully submitted by Thomas Van Bruggen, IMAGIN Secretary

**Balance Sheet [Cash]****As of August 2013**

9/5/13

9:08:01 AM

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Assets		
Imagin Savings S1	2,229.27	
Educational Scholarship Fund	677.07	
Imagin Checking S4	7,201.57	
Total Assets	<u>10,107.91</u>	
Liabilities		
Equity		
Temporary Unrestricted	2,630.00	
Retained Earnings	7,643.18	
Current Earnings	(165.27)	
Total Equity	<u>10,107.91</u>	
Total Liability & Equity	<u>10,107.91</u>	

## Profit & Loss Statement [Cash]

**October 2012 through August 2013**

9/5/13  
 9:09:05 AM

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Income	
Contributions Income	
Jim Living Scholarship Fund	500.00
Educational Scholarship	677.00
Total Contributions Income	<u>1,177.00</u>
Convention Revenue	
Exhibit Booth Sales	9,500.00
Conference Registrations	23,775.00
Non-Vendor Expo Sponsorships	1,050.00
Total Convention Revenue	<u>34,325.00</u>
Membership Dues	
Membership Dues	13,095.00
Total Membership Dues	<u>13,095.00</u>
Checking Interest	0.24
Dividend Income	1.06
Other Income	9.17
Total Income	<u>48,607.47</u>
Expenses	
Bank Service Charges	50.00
Credit Card Processing Fees	1,156.95
Board Meetings	
Board Meeting Food Costs	215.48
Non-Conference Facility Rental	320.00
Total Board Meetings	<u>535.48</u>
Conference Expenses	
Conference Supplies Misc.	144.69
Member Recognition Expense	603.96
Annual Conference Costs	14,056.07
Total Conference Expenses	<u>14,804.72</u>
Postage & Delivery	
Postage	95.30
Total Postage & Delivery	<u>95.30</u>
Professional Fees	
Professional Fees	30,000.00
Total Professional Fees	<u>30,000.00</u>
Program Expense	
Jim Living Scholarship Award	500.00
SPPC	1,000.00
Total Program Expense	<u>1,500.00</u>
Office Expense	32.35
Other Expenses	132.06
Telephone	
Telephone - Conference Calls	110.00
Total Telephone	<u>110.00</u>
Web Hosting	155.88
Organizational Memberships	200.00
Total Expenses	<u>48,772.74</u>
Operating Profit	<u>(165.27)</u>
Other Expense	
Net Profit/(Loss)	<u><u>(165.27)</u></u>

## Account Transactions

**10/1/12 To 8/31/13**

9/5/13

Page 1

9:07:18 AM

ID#	Src	Date	Memo/Payee	Debit	Credit	Job No.
<b>4-2500 Conference Registrations</b>						
CR001240	CR	2/1/13	Ken Koleda		275.00	
CR001239	CR	2/7/13	Peter Schneider		275.00	
CR001237	CR	2/14/13	Sarah Merz		275.00	
CR001238	CR	2/14/13	Julie Weston		275.00	
CR001233	CR	2/19/13	Chris Cantrell		275.00	
CR001236	CR	2/20/13	Trudy Galla		825.00	
CR001241	CR	2/20/13	Jeffery Boudrie		275.00	
CR001235	CR	2/28/13	Lori Schultz		275.00	
CR001264	CR	3/4/13	Anthony Bedogne		275.00	
CR001270	CR	3/11/13	Gerald Roberts		275.00	
CR001273	CR	3/11/13	Ann Burns		175.00	
CR001274	CR	3/15/13	William Tyler		175.00	
CR001275	CR	3/15/13	Robbie Beller		550.00	
CR001277	CR	3/18/13	Jessica Moy		275.00	
CR001278	CR	3/22/13	Wendy Cochran		275.00	
CR001280	CR	3/25/13	Everett Root		275.00	
CR001282	CR	3/26/13	Thomas Van Bruggen		275.00	
CR001283	CR	3/26/13	Alex Bellak		275.00	
CR001284	CR	3/28/13	Michael Dueweke		275.00	
CR001285	CR	3/29/13	Aaron Boos		275.00	
CR001286	CR	3/29/13	Dan Frizzo		275.00	
CR001242	CR	4/1/13	Lizard Tech		275.00	
CR001244	CR	4/1/13	Michigan Land Bank		375.00	
CR001247	CR	4/1/13	Erin Wyrick		275.00	
CR001249	CR	4/1/13	Scott Ambs		550.00	
CR001300	CR	4/1/13	Terry Zahniser		275.00	
CR001301	CR	4/1/13	Nathan Arnold		275.00	
CR001251	CR	4/3/13	Joy Smith		175.00	
CR001252	CR	4/3/13	Andrew Michalowski		750.00	
CR001305	CR	4/3/13	Paul Reiss		275.00	
CR001306	CR	4/3/13	Wade Renando		275.00	
CR001308	CR	4/3/13	IDV Solutions		275.00	
CR001353	CR	4/3/13	Rick Comstock		350.00	
CR001309	CR	4/4/13	Gabor Barsai		250.00	
CR001312	CR	4/4/13	Zaleski Vaughn		375.00	
CR001313	CR	4/4/13	Andrew Zaleski		375.00	
CR001316	CR	4/5/13	Ernest Cacciaglia		550.00	
CR001317	CR	4/5/13	Justin Booth		550.00	
CR001318	CR	4/5/13	William Welsh		275.00	
CR001319	CR	4/5/13	Neil Besterman		375.00	
CR001322	CR	4/8/13	Wayne Lovely		275.00	
CR001323	CR	4/8/13	Wayne Lovely		1,175.00	
CR001324	CR	4/8/13	Jason Heywood		175.00	
CR001326	CR	4/8/13	Anurag Kulshrestha		275.00	
CR001254	CR	4/10/13	Diane O'Connell		275.00	
CR001257	CR	4/11/13	Christine Pobocik		275.00	
CR001328	CR	4/11/13	Jeff Kennedy		425.00	
CR001329	CR	4/11/13	Abbie Eggherman		425.00	
CR001330	CR	4/11/13	ESRI - Heather Callihan		425.00	
CR001331	CR	4/11/13	Jonathon Merrick		375.00	
CR001332	CR	4/11/13	Sarah VanWormer		375.00	
CR001333	CR	4/11/13	Gourdie-Fraser - Melanie N		175.00	
CR001334	CR	4/11/13	James Bennett		275.00	
CR001334	CR	4/11/13	James Bennett		175.00	



Account Transactions

10/1/12 To 8/31/13

9/5/13  
9:07:18 AM

ID#	Src	Date	Memo/Payee	Debit	Credit	Job No.
<b>4-2500 Conference Registrations</b>						
CR001335	CR	4/11/13	Wayne Lovely	275.00		
CR001336	CR	4/11/13	Steve Aichele		275.00	
CR001327	CR	4/15/13	Dawn Siegel		250.00	
CR001339	CR	4/17/13	John Keyes		250.00	
CR001338	CR	4/18/13	Jeff Tomlison		275.00	
CR001341	CR	4/22/13	David Nichol		175.00	
CR001342	CR	4/22/13	Vitaly Peker		100.00	
CR001343	CR	4/22/13	James Keiser		425.00	
CR001355	CR	4/24/13	Brent Thelen		275.00	
CR001354	CR	4/25/13	Christine Black		325.00	
CR001347	CR	4/29/13	Jim Miller		325.00	
CR001352	CR	4/29/13	Ed Dempsey		175.00	
CR001374	CR	6/4/13	Lisa Erickson		275.00	
CR001375	CR	6/4/13	Matt Vernier		175.00	
CR001376	CR	6/4/13	Brad Fugate		175.00	
CR001376	CR	6/4/13	Brad Fugate		175.00	
CR001377	CR	6/4/13	Gayle Sadler		325.00	
CR001378	CR	6/4/13	Andrew Hartwick		250.00	
CR001379	CR	6/4/13	Ryan Coffey		175.00	
CR001380	CR	6/4/13	Shane Pavlak		175.00	
CR001381	CR	6/4/13	Merle Johnson		275.00	
CR001385	CR	6/5/13	Barbara Saunders		825.00	
				275.00	24,050.00	
<b>4-5000 Dividend Income</b>						
IE103112	CR	10/31/12			0.09	
IE113012	CR	11/30/12			0.09	
IE123112	CR	12/31/12			0.09	
IE013113	CR	1/31/13			0.09	
IE022813	CR	2/28/13			0.09	
IE033113	CR	3/31/13			0.09	
IE043013	CR	4/30/13			0.09	
IE053113	CR	5/31/13			0.09	
IE063013	CR	6/30/13			0.09	
IE063013	CR	6/30/13			0.02	
IE073113	CR	7/31/13			0.09	
IE073113	CR	7/31/13			0.02	
IE083113	CR	8/31/13			0.09	
IE083113	CR	8/31/13			0.03	
				0.00	1.06	
<b>4-1200 Educational Scholarship</b>						
CR001358	CR	4/30/13	Susan Feenstra		50.00	
CR001359	CR	4/30/13	Barbara Saunders		75.00	
CR001361	CR	4/30/13	Andrew Brenner		40.00	
CR001362	CR	4/30/13	Bill Rowe		40.00	
CR001363	CR	4/30/13	Michelle Lazar		30.00	
CR001364	CR	4/30/13	Diane O'Connell		140.00	
CR001365	CR	4/30/13	Laurie Spencer		63.00	
CR001368	CR	4/30/13	Kristin Smith		25.00	
CR001299	CR	5/7/13	James Bennett		18.00	
CR001398	CR	6/4/13	Anurag Kulshrestha - Silent		6.00	
CR001399	CR	6/4/13	Ashley Shepherd		40.00	
CR001400	CR	6/4/13	Terry Zahniser		105.00	

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ID#	Src	Date	Memo/Payee	Debit	Credit	Job No.
<b>4-1200 Educational Scholarship</b>						
CR001401	CR	6/4/13	Thomas Van Bruggen		45.00	
				0.00	677.00	
<b>4-2100 Exhibit Booth Sales</b>						
CR001265	CR	3/9/13	Kucera International		550.00	
CR001267	CR	3/11/13	Latitude Geographics Grou		550.00	
CR001268	CR	3/11/13	Precision Laser & Instrume		375.00	
CR001269	CR	3/11/13	Engineering Supply Corpor		550.00	
CR001271	CR	3/11/13	Premier Geospatial		1,000.00	
CR001242	CR	4/1/13	Lizard Tech		550.00	
CR001243	CR	4/1/13	ESRI		1,000.00	
CR001245	CR	4/1/13	Sanborn Map Company		550.00	
CR001246	CR	4/1/13	North Arrow Technologies		550.00	
CR001248	CR	4/1/13	Photo Science		550.00	
CR001250	CR	4/1/13	Mark TenHove		1,000.00	
CR001255	CR	4/10/13	Sidwell Company		550.00	
CR001256	CR	4/10/13	Photo Science		450.00	
CR001334	CR	4/11/13	James Bennett		550.00	
CR001340	CR	4/22/13	Intergraph		550.00	
CR001383	CR	6/4/13	Precision Laser & Instrume		175.00	
				0.00	9,500.00	
<b>4-1100 Jim Living Scholarship Fund</b>						
CR001356	CR	4/26/13	Jim Living Scholarship		500.00	
				0.00	500.00	
<b>4-3300 Membership Dues</b>						
CR001122	CR	10/29/12	Michelle Lazar		510.00	
CR001123	CR	10/30/12	Membership Dues		75.00	
CR001159	CR	11/2/12	Jerry Taylor		75.00	
CR001107	CR	11/6/12	Nicolas L Wheeler		75.00	
CR001108	CR	11/6/12	Ted Muns		175.00	
CR001109	CR	11/6/12	Sandra Diorka		175.00	
CR001110	CR	11/6/12	Jonathan Archer		40.00	
CR001111	CR	11/6/12	Darryl Albert		40.00	
CR001112	CR	11/6/12	Jim Felton		40.00	
CR001113	CR	11/6/12	Rick Comstock		75.00	
CR001114	CR	11/6/12	Andy Moore		75.00	
CR001115	CR	11/6/12	Gerald Nordlund		175.00	
CR001116	CR	11/6/12	Christine Witucki		75.00	
CR001117	CR	11/6/12	Paul Riess		175.00	
CR001118	CR	11/6/12	Joe VanderMeulen		40.00	
CR001119	CR	11/7/12	Russ Ciesiolka		75.00	
CR001120	CR	11/7/12	Rick Kosinski		90.00	
CR001121	CR	11/12/12	Steve Lenaker		75.00	
CR001124	CR	11/14/12	Suzanne Sippel		90.00	
CR001125	CR	11/14/12	Robert Slattery		90.00	
CR001126	CR	11/14/12	Brian Foster		75.00	
CR001127	CR	11/14/12	Kelly Lively		90.00	
cc	CD	11/15/12	Michelle Lazar	255.00		
CR001128	CR	11/15/12	William Tyler		90.00	
CR001129	CR	11/15/12	Gayle Sadler		75.00	
CR001130	CR	11/15/12	Lindsey Johnson		75.00	

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ID#	Src	Date	Memo/Payee	Debit	Credit	Job No.
<b>4-3300 Membership Dues</b>						
CR001131	CR	11/15/12	Jane Gallant		90.00	
CR001132	CR	11/16/12	Sharyn Malone		75.00	
CR001133	CR	11/16/12	Phil Hanses		75.00	
CR001134	CR	11/16/12	Robert Peven		75.00	
CR001135	CR	11/20/12	Scott Harrod		75.00	
CR001136	CR	11/20/12	Christine Pobocik		75.00	
CR001137	CR	11/20/12	Jason Nordberg		75.00	
CR001138	CR	11/20/12	James Merte		75.00	
CR001139	CR	11/20/12	Tracy Miller		175.00	
CR001140	CR	11/20/12	Keylonda Armwood		40.00	
CR001141	CR	11/20/12	Elizabeth McNichols		40.00	
CR001142	CR	11/20/12	Brian Jarner		40.00	
CR001143	CR	11/20/12	Laura Blastic		75.00	
CR001144	CR	11/26/12	Lotta Jarnefelt		75.00	
CR001145	CR	11/26/12	Trudy Galla		75.00	
CR001146	CR	11/26/12	Kristin Smith		75.00	
CR001147	CR	11/26/12	Laurie Spencer		75.00	
CR001148	CR	11/28/12	Yichun Xie		175.00	
CR001149	CR	11/28/12	Michael Dueweke		40.00	
CR001150	CR	11/28/12	Dharmesh Jain		175.00	
CR001151	CR	11/28/12	Miles Hunsinger		40.00	
CR001152	CR	11/28/12	Jason Moore, GISP		40.00	
CR001153	CR	11/28/12	Katie Janssen		40.00	
CR001168	CR	11/29/12	Matthew Malone		75.00	
CR001163	CR	12/4/12	Steve Sobaski		75.00	
CR001164	CR	12/5/12	Tammi Shepherd		175.00	
CR001165	CR	12/5/12	Ryan Dividock		40.00	
CR001166	CR	12/5/12	Jenny Shaw		40.00	
CR001167	CR	12/5/12	Kristen Wiltgang		40.00	
CR001188	CR	12/5/12	Gerald Roberts		75.00	
CR001189	CR	12/6/12	Alex Bellak		75.00	
CR001169	CR	12/10/12	John Nelson		75.00	
CR001190	CR	12/12/12	Scott Swan		75.00	
CR001191	CR	12/19/12	Membership Dues		175.00	
CR001191	CR	12/19/12	Membership Dues		75.00	
CR001192	CR	12/26/12	Ronald Martin		175.00	
CR001170	CR	1/3/13	Mike Henderson		40.00	
CR001171	CR	1/3/13	James Bennett		40.00	
CR001172	CR	1/3/13	Chad Collins		40.00	
CR001173	CR	1/3/13	Jason Wagester		40.00	
CR001174	CR	1/3/13	Brooks Kelley		175.00	
CR001176	CR	1/3/13	Doug Ritter		75.00	
CR001177	CR	1/3/13	Paul Ritter		75.00	
CR001178	CR	1/3/13	Sarah Merz		175.00	
CR001179	CR	1/3/13	Lori Schultz		75.00	
CR001180	CR	1/3/13	Lindsay Maki		75.00	
CR001181	CR	1/3/13	Nicole Borsh		175.00	
CR001182	CR	1/3/13	David Maurice		40.00	
CR001183	CR	1/3/13	Bill Rowe		75.00	
CR001184	CR	1/3/13	Thomas Van Bruggen		75.00	
CR001185	CR	1/3/13	Terry Zahniser		75.00	
CR001186	CR	1/3/13	Ed Dempsey		175.00	
CR001187	CR	1/3/13	Dan Frizzo		25.00	
CR001195	CR	1/10/13	Matthew Kimmer		75.00	
CR001196	CR	1/10/13	Robbie Beller		75.00	
CR001197	CR	1/10/13	Doug Bopp		75.00	

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ID#	Src	Date	Memo/Payee	Debit	Credit	Job No.
<b>4-3300 Membership Dues</b>						
CR001202	CR	1/10/13	Robert Kalbfleisch		90.00	
CR001203	CR	1/10/13	Scott Ambs		230.00	
CR001204	CR	1/10/13	Kim Ambs		40.00	
CR001205	CR	1/10/13	Juli Kolbe		40.00	
CR001206	CR	1/10/13	Joanna Lagow		40.00	
CR001207	CR	1/10/13	Michelle Manke		40.00	
CR001208	CR	1/10/13	Nick Nolte		40.00	
CR001209	CR	1/10/13	Ruth Scott		40.00	
CR001210	CR	1/10/13	Brian Small		40.00	
CR001211	CR	1/10/13	Jonathan Stiegel		40.00	
CR001212	CR	1/10/13	Chuck Walz		40.00	
CR001213	CR	1/10/13	Jennifer White		40.00	
CR001214	CR	1/10/13	Wade Renando		40.00	
CR001227	CR	1/10/13	PhotoScience Dues		190.00	
CR001227	CR	1/10/13	PhotoScience Dues		40.00	
CR001228	CR	1/10/13	USGS Membership Dues		175.00	
CR001228	CR	1/10/13	USGS Membership Dues		40.00	
CR001228	CR	1/10/13	USGS Membership Dues		40.00	
CR001228	CR	1/10/13	USGS Membership Dues		40.00	
CR001215	CR	1/15/13	Rainer Reichert		190.00	
CR001216	CR	1/15/13	Robert Mac Cord		40.00	
CR001217	CR	1/15/13	Mike Steffes		40.00	
CR001218	CR	1/15/13	Ernest Cacciaglia		40.00	
CR001219	CR	1/15/13	Sally Price		75.00	
CR001220	CR	1/15/13	Scott Kaiser		90.00	
CR001221	CR	1/15/13	Allen Goodall		90.00	
CR001222	CR	1/15/13	Jim Mac Kinnon,		90.00	
CR001223	CR	1/15/13	Douglas Stover		90.00	
CR001224	CR	1/30/13	Dan Dillinger		75.00	
CR001229	CR	1/31/13	DTE Membership Dues		470.00	
CR001232	CR	2/1/13	Jacqueline Alessi		25.00	
CR001240	CR	2/1/13	Ken Koleda		75.00	
CR001225	CR	2/5/13	Jeffrey Schroeder		190.00	
CR001238	CR	2/14/13	Julie Weston		90.00	
CR001233	CR	2/19/13	Chris Cantrell		75.00	
CR001264	CR	3/4/13	Anthony Bedogne		75.00	
CR001272	CR	3/11/13	Ann Burns		90.00	
CR001266	CR	3/14/13	Corrie Fochler		25.00	
CR001276	CR	3/18/13	Jessica Moy		90.00	
CR001279	CR	3/25/13	Everett Root		90.00	
CR001281	CR	3/26/13	Robin Keller		25.00	
CR001245	CR	4/1/13	Sanborn Map Company		190.00	
CR001246	CR	4/1/13	North Arrow Technologies		230.00	
CR001247	CR	4/1/13	Erin Wyrick		75.00	
CR001301	CR	4/1/13	Nathan Arnold		90.00	
CR001251	CR	4/3/13	Joy Smith		90.00	
CR001308	CR	4/3/13	IDV Solutions		90.00	
CR001315	CR	4/5/13	Racha El Kadiri		25.00	
CR001318	CR	4/5/13	William Welsh		90.00	
CR001320	CR	4/5/13	Jasmine Kumar		25.00	
CR001322	CR	4/8/13	Wayne Lovely		175.00	
CR001324	CR	4/8/13	Jason Heywood		90.00	
CR001326	CR	4/8/13	Anurag Kulshrestha		75.00	
CR001253	CR	4/10/13	Bill Rowe		275.00	
CR001254	CR	4/10/13	Diane O'Connell		90.00	
CR001341	CR	4/22/13	David Nichol		90.00	

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ID#	Src	Date	Memo/Payee	Debit	Credit	Job No.
<b>4-3300 Membership Dues</b>						
CR001345	CR	4/22/13	Shannon Jaglowski		25.00	
CR001355	CR	4/24/13	Brent Thelen		75.00	
CR001357	CR	4/24/13	Michael Woods		90.00	
CR001354	CR	4/25/13	Christine Black		90.00	
CR001346	CR	4/26/13	Karl Schrantz		25.00	
CR001351	CR	5/3/13	Dan Loegel		90.00	
CR001381	CR	6/4/13	Merle Johnson		75.00	
CR001397	CR	8/22/13	Aaron Boos - Membership		470.00	
				255.00	13,350.00	
<b>4-2600 Non-Vendor Expo Sponsorships</b>						
CR001246	CR	4/1/13	North Arrow Technologies		300.00	
CR001250	CR	4/1/13	Mark TenHove		250.00	
CR001385	CR	6/5/13	Barbara Saunders		500.00	
				0.00	1,050.00	
<b>4-6000 Other Income</b>						
CR001154	CR	10/19/12	Refund for Cancelled Land		9.17	
				0.00	9.17	
<b>6-1840 Annual Conference Costs</b>						
cc	CD	4/27/13	Michaels	38.10		
cc	CD	4/27/13	Sams Club	49.24		
cc	CD	4/27/13	Kroger	150.00		
cc	CD	4/27/13	Kroger	24.43		
cc	CD	4/28/13	Kroger	117.48		
cc	CD	4/28/13	Kroger	16.03		
cc	CD	4/28/13	Office Max	309.50		
cc	CD	4/29/13	Elliott Greenhouse	425.67		
cc	CD	4/29/13	Bennigan's Grill and Tavern	34.09		
cc	CD	4/30/13	Kroger	367.75		
cc	CD	5/1/13	Comfort Inn and Suites	78.54		
cc	CD	5/1/13	Comfort Inn and Suites	78.54		
cc	CD	5/2/13	Comfort Inn and Suites	157.08		
cc	CD	5/2/13	Comfort Inn and Suites	157.08		
online	CD	5/15/13	Art Craft Display	2,316.25		
online	CD	5/15/13	Comfort Inn and Suites	9,621.30		
995146	CD	5/22/13	Thomas Van Bruggen	69.47		
995151	CD	5/29/13	Maryellen Jansen	45.52		
				14,056.07	0.00	
<b>6-0500 Bank Service Charges</b>						
SC103112	CD	10/31/12		25.00		
SC113012	CD	11/30/12		25.00		
				50.00	0.00	
<b>6-1100 Board Meeting Food Costs</b>						
cc	CD	6/12/13	Meijer	18.08		
cc	CR	6/17/13	Meijer		6.10	
onlinw	CD	7/5/13	Central Michigan Universit	203.50		

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ID#	Src	Date	Memo/Payee	Debit	Credit	Job No.
<b>6-1100</b>	<b>Board Meeting Food Costs</b>					
				221.58	6.10	
<b>6-1820</b>	<b>Conference Supplies Misc.</b>					
cc	CD	4/3/13	PC Nametag	144.69		
				144.69	0.00	
<b>6-0600</b>	<b>Credit Card Processing Fees</b>					
eft	CD	10/2/12	Authnet Gateway	10.00		
eft	CD	10/2/12	Authnet Gateway	2.95		
eft	CD	11/2/12	Authnet Gateway	17.80		
eft	CD	11/2/12	Authnet Gateway	10.20		
eft	CD	12/4/12	Authnet Gateway	24.69		
eft	CD	12/4/12	Authnet Gateway	10.50		
eft	CD	1/3/13	Authnet Gateway	15.36		
eft	CD	1/3/13	Authnet Gateway	10.50		
eft	CD	1/7/13	AMEX	7.13		
eft	CD	2/4/13	Authnet Gateway	11.87		
eft	CD	2/4/13	Authnet Gateway	10.20		
eft	CD	2/5/13	AMEX	6.56		
eft	CD	3/4/13	Authnet Gateway	28.37		
eft	CD	3/4/13	Authnet Gateway	10.20		
eft	CD	4/2/13	Authnet Gateway	133.05		
eft	CD	4/2/13	Authnet Gateway	11.10		
eft	CD	4/5/13	AMEX	54.87		
eft	CD	5/2/13	Authnet Gateway	456.09		
eft	CD	5/2/13	Authnet Gateway	11.40		
eft	CD	5/6/13	AMEX	65.99		
eft	CD	6/4/13	Authnet Gateway	10.10		
eft	CD	6/4/13	Authnet Gateway	4.05		
eft	CD	7/2/13	Veracity Payment	197.72		
eft	CD	7/2/13	Authnet Gateway	10.20		
eft	CD	7/5/13	AMEX	13.00		
eft	CD	8/2/13	Authnet Gateway	10.00		
eft	CD	8/2/13	Veracity Payment	3.05		
				1,156.95	0.00	
<b>6-5300</b>	<b>Jim Living Scholarship Award</b>					
online	CD	5/15/13	Racha El Kadiri	500.00		
				500.00	0.00	
<b>6-1825</b>	<b>Member Recognition Expense</b>					
995150	CD	5/22/13	Mahoney & Associates, Inc.	603.96		
				603.96	0.00	
<b>6-1200</b>	<b>Non-Conference Facility Rental</b>					
cc	CD	11/16/12	Central Michigan Universit	70.00		
cc	CD	3/15/13	Comfort Inn	120.00		
onlinw	CD	7/5/13	Central Michigan Universit	130.00		

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ID#	Src	Date	Memo/Payee	Debit	Credit	Job No.
<b>6-1200 Non-Conference Facility Rental</b>						
				320.00	0.00	
<b>6-6000 Office Expense</b>						
cc	CD	1/23/13	Office Max	18.63		
cc	CD	6/12/13	Staples	12.72		
cc	CD	6/17/13	U.S.P.S	1.00		
				32.35	0.00	
<b>6-8135 Organizational Memberships</b>						
5133	CD	10/1/12	Michigan Association of Co	200.00		
				200.00	0.00	
<b>6-6200 Other Expenses</b>						
ck	CD	11/2/12	Thomas Van Bruggen	57.83		
cc	CD	7/25/13	Meijer	54.23		
cc	CD	8/6/13	State of Michigan	20.00		
				132.06	0.00	
<b>6-3150 Postage</b>						
cc	CD	10/18/12	U.S.P.S	90.00		
cc	CD	1/23/13	U.S.P.S	5.30		
				95.30	0.00	
<b>6-4200 Professional Fees</b>						
online	CD	10/12/12	Riehl Solutions, Inc.	2,500.00		
online	CD	10/18/12	Riehl Solutions, Inc.	2,500.00		
online	CD	11/23/12	Riehl Solutions, Inc.	2,500.00		
online	CD	12/21/12	Riehl Solutions, Inc.	2,500.00		
eft	CD	1/17/13	Riehl Solutions, Inc.	2,500.00		
online	CD	2/21/13	Riehl Solutions, Inc.	2,500.00		
online	CD	4/1/13	Riehl Solutions, Inc.	2,500.00		
online	CD	4/22/13	Riehl Solutions, Inc.	2,500.00		
995152	CD	5/28/13	Riehl Solutions, Inc.	2,500.00		
online	CD	6/26/13	Riehl Solutions, Inc.	2,500.00		
on line	CD	7/22/13	Riehl Solutions, Inc.	2,500.00		
online	CD	8/21/13	Riehl Solutions, Inc.	2,500.00		
				30,000.00	0.00	
<b>6-5400 SPPC</b>						
1191	CD	2/7/13	Shamitha Keerthi	600.00		
1192	CD	2/7/13	Catherine Rouse	200.00		
1193	CD	2/7/13	Jennifer Richards	200.00		
				1,000.00	0.00	
<b>6-7730 Telephone - Conference Calls</b>						
cc	CD	10/18/12	Conference Calls.com	50.00		
cc	CD	3/13/13	Conference Calls.com	40.00		
cc	CD	6/17/13	Conference Calls.com	20.00		

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ID#	Src	Date	Memo/Payee	Debit	Credit	Job No.
6-7730	Telephone - Conference Calls			110.00	0.00	
.....						
6-7900	Web Hosting					
cc	CD	11/1/12	1 & 1 Internet Inc.	38.97		
cc	CD	2/1/13	1 & 1 Internet Inc.	38.97		
eft	CD	5/6/13	1 & 1 Internet Inc.	38.97		
eft	CD	8/7/13	1 & 1 Internet Inc.	38.97		
				155.88	0.00	
.....						
4-4000	Checking Interest					
IE103112	CR	10/31/12			0.19	
IE113012	CR	11/30/12			0.05	
				0.00	0.24	
.....						



## Profit & Loss [Last Year Analysis - Cash]

**October 2012 through August 2013**

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	This Year	Last Year
<b>Income</b>		
Contributions Income		
Jim Living Scholarship Fund	500.00	500.00
Educational Scholarship	677.00	0.00
Total Contributions Income	<u>1,177.00</u>	<u>500.00</u>
Convention Revenue		
Exhibit Booth Sales	9,500.00	7,950.00
Conference Registrations	23,775.00	19,500.00
Non-Vendor Expo Sponsorships	1,050.00	1,300.00
Total Convention Revenue	<u>34,325.00</u>	<u>28,750.00</u>
Membership Dues		
Membership Dues	13,095.00	11,285.00
Total Membership Dues	<u>13,095.00</u>	<u>11,285.00</u>
Checking Interest	0.24	6.91
Dividend Income	1.06	2.10
Other Income	9.17	0.00
Adjustment for Deferred Income	0.00	495.00
Total Income	<u>48,607.47</u>	<u>41,039.01</u>
<b>Expenses</b>		
Bank Service Charges	50.00	0.00
Credit Card Processing Fees	1,156.95	739.59
Board Meetings		
Board Meeting Food Costs	215.48	230.54
Non-Conference Facility Rental	320.00	0.00
Total Board Meetings	<u>535.48</u>	<u>230.54</u>
Conference Expenses		
Conference Supplies Misc.	144.69	0.00
Member Recognition Expense	603.96	541.21
Annual Conference Costs	14,056.07	12,495.16
Total Conference Expenses	<u>14,804.72</u>	<u>13,036.37</u>
Postage & Delivery		
Postage	95.30	14.68
Total Postage & Delivery	<u>95.30</u>	<u>14.68</u>
Professional Fees		
Professional Fees	30,000.00	27,025.00
Total Professional Fees	<u>30,000.00</u>	<u>27,025.00</u>
Program Expense		
Jim Living Scholarship Award	500.00	500.00
SPPC	1,000.00	500.00
Total Program Expense	<u>1,500.00</u>	<u>1,000.00</u>
Office Expense	32.35	137.64
Other Expenses	132.06	20.00
Telephone		
Telephone - Land Line	0.00	103.77
Telephone - Conference Calls	110.00	145.00
Total Telephone	<u>110.00</u>	<u>248.77</u>
Web Hosting	155.88	155.88
Organizational Memberships	200.00	0.00
Adjustment for Deferred Expenses	0.00	31.06
Total Expenses	<u>48,772.74</u>	<u>42,639.53</u>
Operating Profit	<u>(165.27)</u>	<u>(1,600.52)</u>
Other Expense		

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Net Profit / (Loss)

(165.27)

(1,600.52)